



Furnishing *Imagination*



We are committed to providing exceptional service to clients across a broad range of projects, from award winning hotel brands and restaurants to casinos and resorts around the world.

Where it Began



In 1984, George Tsai started Fairmont Designs in an empty Los Angeles warehouse containing two folding chairs - one used as a makeshift desk. The young man had already earned an undergraduate degree in engineering from Cornell, a master's degree in engineering from UC Berkeley, and completed a stint at Procter & Gamble.

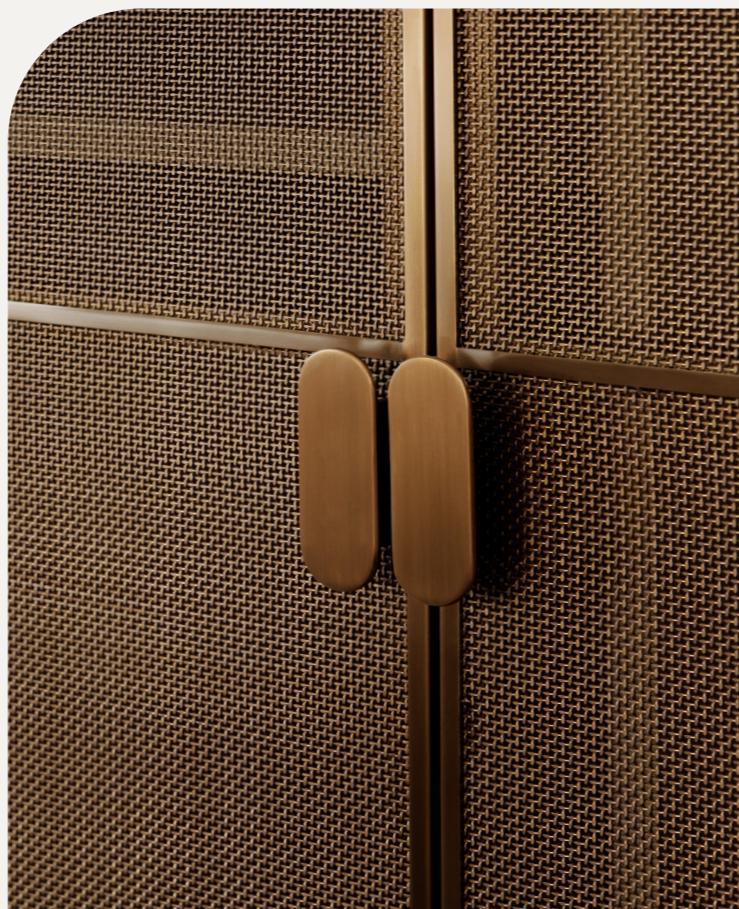
What prompted the entrepreneur to embark on such a venture was seeing his father struggling to produce tables for West Coast importers. George decided he wanted to establish a business where he could be more autonomous and control his own destiny.

Knowing nothing about the industry, he learned quickly by attending San Francisco Home Furnishings Markets and consulting industry veterans. He called on experts in product development, merchandising, and marketing to create initial dining room and table groups, an important import arena at the time. The line expanded, the company thrived, and Fairmont Designs established manufacturing facilities in China & Vietnam for total vertical integration.

Today, Fairmont Designs has grown into a multinational enterprise; producing and distributing a wide range of contract furnishings known for craftsmanship, quality and value.



Range of Services



Manufacturing

With the combination of state-of-the-art technology and experienced staff, we can produce the most durable and best quality hotel furniture for the industry.

Project Management

From the initial quotation to order processing and to final delivery, our project management team works with procurement and design firms to ensure we provide the best pricing and services possible.

Engineering Design

Our experienced engineering teams in Asia and the United States are always available to provide technical assistance to customers. Our capabilities include detailed shop drawings, 3D drawings, and value engineering solutions when needed.

Quality Assurance

Fairmont Designs conducts business with the full understanding of our customer's needs by paying close attention to the details. We define success through our products, but we also measure our achievement through our sustainability actions and commitments. We select eco-friendly materials with FCS certification and our materials do not come from any rainforest timber or other endangered wood species. Additionally, all production uses water-based finishes.

Global Logistics

Fairmont Designs works directly with major ocean carriers as well as forwarders to ensure that we provide our clients the best available freight rates and just-in-time deliveries.

Sustainability

- All production uses water-based finishes.
- Uses recyclable packaging.
- Uses alternative energy reduce water and waste in the manufacturing process
- Uses eco-friendly materials with FSC certification as well as GREENGUARD certified.
- Reuses wood scrap and sawdust for energy.
- Evaluated annually by MindClick Sustainability Assessment Program.
- First commercial manufacturer to be fully CARB compliant.

About Us

2 Owned factories in Asia.

3 Global offices with headquarters in South California.

4 Decades in the manufacturing industry.

20+ Countries with installations.

2000+ Completed projects globally.

National Minority Business Enterprise certified.

Program



Projects

- Trilith Guesthouse, GA
- The Ritz Carlton Bal Harbour, FL
- The St. Regis Bahia Beach Resort, Puerto Rico
- Hyatt Regency Aruba Resort Spa & Casino, Aruba
- Hyatt Regency San Francisco, CA
- Visitation Hotel Frederick, MD
- Hilton Arlington, VA
- The Westin Ka'anapali Ocean Resort Villas North, HI
- Sheraton Grand Sacramento Hotel, CA
- Sheraton San Diego Hotel & Marina, CA
- The Westin Richmond, VA
- The Westin Tempe, AZ
- Kimpton Marlowe Hotel, MA
- Solaire North Casino & Resort Manila, Philippines
- City of Dreams Mediterranean, Cyprus
- Sofitel Melbourne on Collins, Australia
- JW Marriott Marquis Hotel Dubai, United Arab Emirates
- W Hotel Doha, Qatar
- InterContinental Kaohsiung, Taiwan
- TAI Urban Resort Kaohsiung, Taiwan
- Wellspring by Silks Beitou, Taiwan
- The St. Regis Singapore, Singapore

PARKROYAL MELBOURNE AIRPORT

Melbourne, Australia





TRILITH GUESTHOUSE

Fayetteville, GA





SOFITEL MELBOURNE ON COLLINS

Melbourne, Australia





CITY OF DREAMS MEDITERRANEAN

Limassol, Cyprus





WOODLARK HOTEL

Portland, OR





VISITATION HOTEL FREDERICK

Frederick, MD









JW MARRIOTT MARQUIS HOTEL DUBAI

Dubai, United Arab Emirates





MOXY VIRGINIA BEACH OCEANFRONT

Virginia Beach, VA



HYATT REGENCY SAN FRANCISCO

San Francisco, CA





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